

November 30, 2010

Marin County Board of Supervisors
3501 Civic Center Drive
San Rafael, CA 94903

Subject: Department of Health and Human Services, Division of Public Health requests approval of contract with Diamond Drugs, Inc. in the amount of \$675,000 for the period December 1, 2010 through November 30, 2013 to provide comprehensive pharmacy services to the Marin County jail. (New)

Dear Board Members:

RECOMMENDATION:

1. Authorize the President to execute \$675,000 contract with Diamond Drugs, Inc. for the period December 1, 2010 through November 30, 2013.

SUMMARY: In May 2010, the Department conducted a request for proposal process for a new pharmacy supplier for the Marin County jail. The Department sought a vendor experienced with providing comprehensive pharmacy services to a detention facility and one who could best support Detention staff and its operations. Desired elements included 24/7 availability, staffed with a pharmacist to provide emergency and routine phone consultations; prompt delivery; design, implementation, and monitoring of a drug formulary; medication distribution carts; electronic ordering system and barcode scanner for perpetual inventory control; ability to provide a wide range of detailed customized reports; a continuous quality improvement program; and competitive pricing.

The Department received three proposals and concluded that the vendor that could provide the best combination of desired services, personalized service, and pricing was Diamond Drugs, Inc. Diamond has grown since its inception in 1970 to becoming the nation's largest correctional pharmacy services provider in 2001 serving over 850 correctional facilities in 42 states. Diamond's large volume buying power contributes to its cost effective pricing.

COMMUNITY BENEFIT: The proposed contract will allow the Detention Medical Services to better meet patient and Detention provider needs with a vendor focused on the type of population served.

FISCAL IMPACT: There is no increase in net County costs as a result of this action. Funds are budgeted in the Detention Medical Funds Center 1000105000. Of the \$675,000 contract amount, it is anticipated that \$131,250 will be spent in FY 10/11, \$225,000 in both FY 11/12 and FY 12/13; and \$93,750 in FY 13/14 through November 30, 2013.

Reviewed By:	Department of Finance	[<input type="checkbox"/>]	N/A	[<input checked="" type="checkbox"/>]
	County Counsel	[<input checked="" type="checkbox"/>]	N/A	[<input type="checkbox"/>]
	Human Resources	[<input type="checkbox"/>]	N/A	[<input checked="" type="checkbox"/>]

Respectfully submitted,

Larry Meredith, PhD
Director

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