

August 7, 2007

Marin County Board of Supervisors  
3501 Civic Center Drive  
San Rafael, CA 94903

**SUBJECT:** Award of Invitation for Bid 2468 – Airless Truck Mounted Striping Machine

Dear Board Members:

**RECOMMENDATION:** Approve award of IFB No. 2468 for the purchase of an Airless Truck Mounted Striping Machine from EZ-Liner Industries of Orange City, IA for a total amount of \$216,146.50 including 7.75% Use tax for the Department of Public Works – Sign Shop Division.

**SUMMARY:** The Sign Shop Division maintains over 400 miles of roadway with centerline, edge line and bike lane striping. The existing truck mounted striping machine no. 90-27, is 22 years old, has outlived its useful life and is due for replacement. The purchase of a new airless truck mounted striper would facilitate keeping up with the workload, decrease down time caused by repairs, and be cost effective for the County.

On July 20, 2007, Invitation for Bid (IFB) No. 2468 for the purchase of an Airless Truck Mounted Striping Machine for the Department of Public Works – Sign Shop Division was opened. Two bid packages were mailed and two responded. The responses are listed below.

EZ Liner Industries Orange City, IA	\$216,146.50
M-B Companies of Oregon Salem, OR	\$224,757.00

**FISCAL/STAFFING IMPACT:** Funding is available from the Roads Fund Center 4100061000, G/L Account 1240050.

**REVIEWED BY:**

<input type="checkbox"/> Auditor-Controller.....	<input checked="" type="checkbox"/> N/A
<input type="checkbox"/> County Counsel.....	<input checked="" type="checkbox"/> N/A
<input type="checkbox"/> Human Resources.....	<input checked="" type="checkbox"/> N/A

Respectfully submitted,

Audrey Andrus  
Supervising Purchaser

cc: DPW-Sign Shop  
Requisition # 10007112