March 16, 2021

Marin County Board of Supervisors
3501 Civic Center Drive
San Rafael, CA 94903

SUBJECT: Award Request for Proposal #2795 – Project Roomkey Motel to Motel 6 of San Rafael, CA in the Amount of $1.4M

Dear Board Members:

RECOMMENDATIONS: Authorize the Emergency Operations Center (EOC) and Department of Health and Human Services to enter into a contract with Motel to provide temporary shelter to Project Roomkey participants.

SUMMARY: Pursuant to the Governor's State of Emergency Proclamation dated March 4, 2020 and Executive Order N-25-20, in response to COVID-19, County of Marin (County) wants to contract with a Motel to provide emergency, non-congregate, Project Roomkey rooms to shelter individuals considered “high risk” due to COVID-19. This is an extension of the County's Roomkey project earlier in the pandemic (March-October 2020). The County will enter into an Emergency Occupancy Agreement (Agreement) with Motel 6, the selected winner of the Request for Proposal #2795, for the County's use of 40± rooms through September 30, 2021, or until such time that funding remains available. County staff recommends that the Board authorize the contract amount of $1.4M and authorize Dennis Rodoni, as Director of Emergency Services, to execute the Agreement on the behalf of County with Motel 6 of San Rafael, CA.

EQUITY IMPACT: This Agreement will benefit those people experiencing homelessness considered “high-risk,” such as people over 65 or who have certain underlying health conditions (respiratory, compromised immunities, chronic disease), and who require emergency non-congregate sites as a social distancing measure.

In Marin, 19% of the general homeless population identifies as Hispanic/Latino, but only 15.6% of the population using the year-round single adult homeless shelter programs are part of that population. More generally, people of color comprise approximately 34% of persons experiencing homelessness, while only 26% of people accessing shelter are non-white. However, during the first phase of Project Roomkey (March-October 2020), our system of care dramatically improved access to shelter for people of color; 38.6% of motel residents were persons of color, and 24% identified as Hispanic/Latino.

FISCAL IMPACT: There will be no increase in General Fund net county costs as a result of your Board’s approval. It is expected that federal and state funds will be made available for allowable costs associated with this program through September 30, 2021. There is sufficient funding available within the current emergency COVID-19 fund Emergency Operations Division (10129541; 99COVID001) for this purpose. Staff will return to your board with budget adjustments as needed as part of the monthly budget adjustment process.
Respectfully submitted,

Hyacinth Hinojosa
Emergency Operations Center Director

REVIEWED BY: (X) County Administrator (X) N/A
( ) Department of Finance (X) N/A
( ) County Counsel (X) N/A
( ) Human Resources (X) N/A