December 5, 2017

Board of Supervisors
County of Marin
San Rafael, CA 94903

Subject: Tax-exempt financing by the California Enterprise Development Authority ("CEDA"); Consent to hold a Tax Equity and Fiscal Responsibility Act ("TEFRA") public hearing on December 5, 2017 regarding the issuance of not to exceed $4,000,000 of tax-exempt conduit obligations for the benefit of Guide Dogs for the Blind, Inc., a California nonprofit public benefit corporation, and/or a related entity (the "Borrower"), to finance and/or refinance capital improvements to certain facilities at 350 Los Ranchitos Road, San Rafael, California 94903.

Dear Board Members:

RECOMMENDED ACTION: It is recommended that the Board of Supervisors (1) conduct a public hearing and (2) approve the issuance of not to exceed $4,000,000 of California Enterprise Development Authority Revenue Obligations (the "Additional Obligations") for the benefit of the Borrower.

BACKGROUND: The County of Marin is an associate member of the California Enterprise Development Authority ("CEDA"), a joint powers authority established by the California Association for Local Economic Development ("CALED") whose purpose is to issue tax-exempt and taxable conduit revenue bonds to fund commercial and industrial development projects within member jurisdictions.

Federal law requires a public hearing before the Board of Supervisors prior to any bond issuance by CEDA for projects under the County’s jurisdiction. If the Board of Supervisors does not approve the project, CEDA cannot issue bonds.

The Borrower owns and operates a comprehensive guide dog training school. An industry leader in guide dog education, the Borrower offers training and health programs for guide dogs including breeding and whelping, puppy raising and socialization, guide dog training and veterinary services. The Borrower works with guide dogs and their owners from Marin, the North Bay, San Francisco, the East Bay and beyond. As part of the guide dog program, future owners stay at the campus and work with Borrower’s expert staff in building a lifelong partnership between guide dog and owner.

CEDA will loan the proceeds of the Additional Obligations to the Borrower to (a) finance and refinance the cost of (i) construction, installation, renovation, rehabilitation, improvement and equipping of client dormitory and other facilities located at 350 Los Ranchitos Road, San Rafael, California 94903 (the “San
Rafael Campus”); (ii) miscellaneous construction, renovation, improvements, capital maintenance, equipment acquisitions and installation thereof at the San Rafael Campus; and (iii) the construction, equipping and installation of an approximately 26,600 square foot comprehensive puppy center at the San Rafael Campus to enhance the Borrower’s breeding, whelping, socialization and training facilities (collectively, the “Facilities”) and (b) pay certain costs of issuance in connection with the financing (collectively, the “Project”).

On December 6, 2016, the Board of Supervisors approved the issuance of not to exceed $29,600,000 of tax-exempt conduit obligations for the benefit of the Borrower to undertake the Project (the “Original Obligations”). Due to increased costs, the Project requires a larger sum of capital than the maximum aggregate principal amount of the Original Obligations. The proceeds of the Additional Obligations are going to be used by the Borrower to supplement the proceeds of the Original Obligations for the purpose of completing the undertaking of the Project.

CALIFORNIA ENTERPRISE DEVELOPMENT AUTHORITY

The County is an associate member of CEDA, a joint powers authority established by CALED whose purpose is to issue tax-exempt and taxable conduit revenue bonds to fund commercial and industrial development projects within member jurisdictions.

The Joint Powers Act, comprising Articles 1, 2, 3 and 4 of Chapter 5 of Division 7 of Title 1 (commencing with Section 6500) of the Government Code of the State of California and Internal Revenue Code Section 145 provide for the issuance of tax-exempt “private activity” obligations by a conduit governmental issuer on behalf of a 501(c)(3) corporation to finance facilities owned by such entity. For interest on such private activity obligations to be tax-exempt, Section 147(f) of the Code requires, among other things, the obligations and the facilities financed thereby must be approved by both the governmental unit which will issue the obligations (in this case, CEDA) and the governmental unit in which the obligation-financed facilities are located (County of Marin). Further, a public hearing, for which reasonable notice has been given, must be held. This hearing and process is referred to as TEFRA, after the Tax Equity and Fiscal Responsibility Act of 1982.

The assets to be financed and/or refinanced with the proceeds of the Additional Obligations are located within the jurisdiction of the County. Therefore, the County has been asked to conduct the public hearing, and to approve the Additional Obligations as the host governmental unit. CEDA has effectuated proper notice of the hearing via publication at least 14 days in advance.

The Additional Obligations will be payable solely from amounts received pursuant to the terms and provisions of the loan agreement to be executed by CEDA and the Borrower. The County will not be a party to the loan agreement or any other documents in connection with the issuance of the Additional Obligations. The Additional Obligations will not be secured by any form of
taxation or by any obligation of either the County or CEDA. The Additional Obligations do not represent or constitute a general obligation of either the County or CEDA.

FISCAL IMPACTS: None. The Additional Obligations are a special, limited obligation of CEDA payable solely through the Borrower’s repayment of the loan from CEDA which repayment is used to pay the principal of and interest on the Additional Obligations. The Additional Obligations issued by CEDA are not an obligation of the County or any member of CEDA. Neither the faith or credit, nor the taxing power of the County, any member of CEDA, the State or any political subdivision is pledged to the repayment of the Additional Obligations.

Please feel free to contact us should you have any questions or concerns.

Reviewed By: [x] County Counsel
[x] Treasurer-Tax Collector

Submitted by:  Reviewed by:

Daniel Eilerman
Assistant County Administrator

Matthew H. Hymel
County Administrator

cc: Brian Washington, County Counsel
    Roy Given, Director of Finance