BOARD OF SUPERVISORS WORKSHOP **PRESERVING HOUSING AFFORDABILITY** OCTOBER 13, 2015

Photo Credit: Jeff Wong



Community Development Agency 3501 Civic Center Drive, Suite 308 San Rafael, CA 94903 415 473 6269 T / 415 473 7880 F

Workshop agenda

OCTOBER 13, 2015

- Review current housing and income data
- Review the results of the 2015 Rental Housing Survey
- Consider options for preventing displacement and preserving housing affordability
- Provide direction to staff regarding next steps



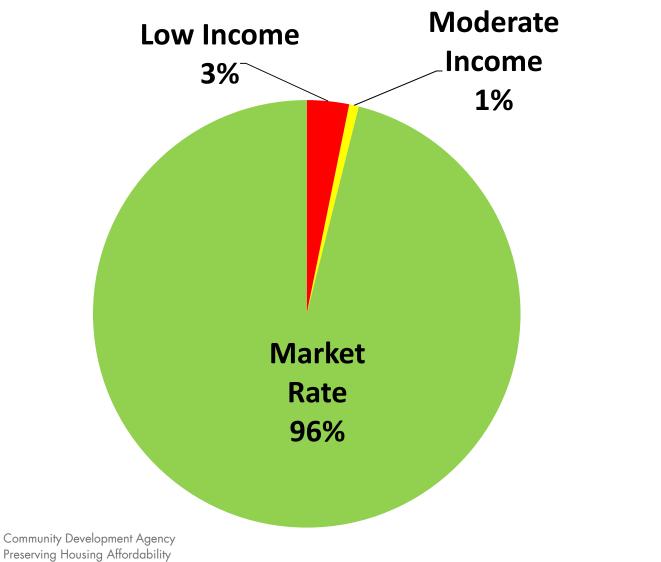


Housing Stock, Marin County

	Unincorporated	Countywide	
Single-Family Homes	24,615	79,639	
Multi-Family & Mobile Homes	4,966	31,900	
Total	29,581	111,539	Mobile homes
			Multi- Family 15% Single- Family 83%
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Housing Stock Affordability, 2015





Preserving Housing Affordability October 13, 2015



Marin County Housing Costs: August 2015

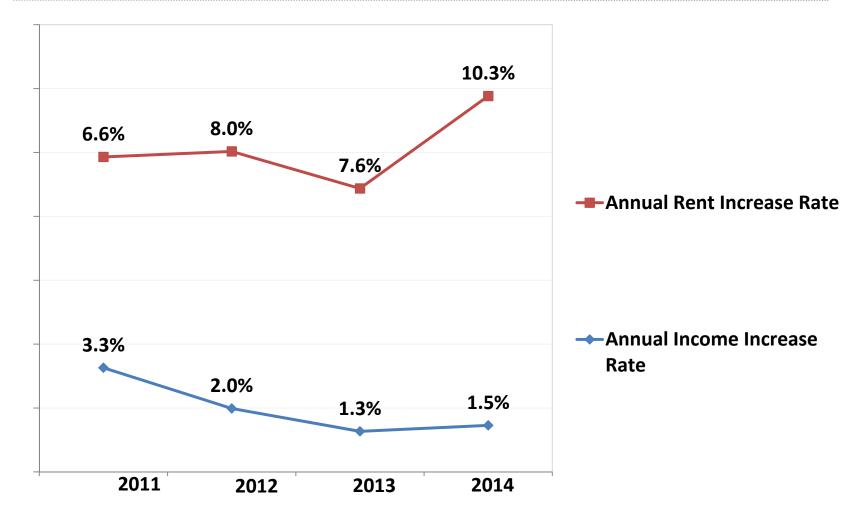
	Median Sales Price/ Rent	Income Needed	Actual Income
Single-Family Home	\$1,077,500	\$210,000+	\$101,900 ¹
Condo/ Townhome	\$522,500	\$100,000+	\$81,500 ²
House Rental	\$5,000	\$180,000+	\$101,900 ¹
Apartment Rental	\$3,000	\$108,000+	\$62,408 ³



Community Development Agency Preserving Housing Affordability October 13, 2015 ¹ Area Median Income for 4-person household, 2015
 ² Area Median Income for 2-person household, 2015
 ³ Average income for Marin-based job, 2014



Rent vs. Income, Rate of Increase 2010 - 2014





Community Development Agency Preserving Housing Affordability October 13, 2015

*Income data shown is for Marin-based jobs



Housing Needs

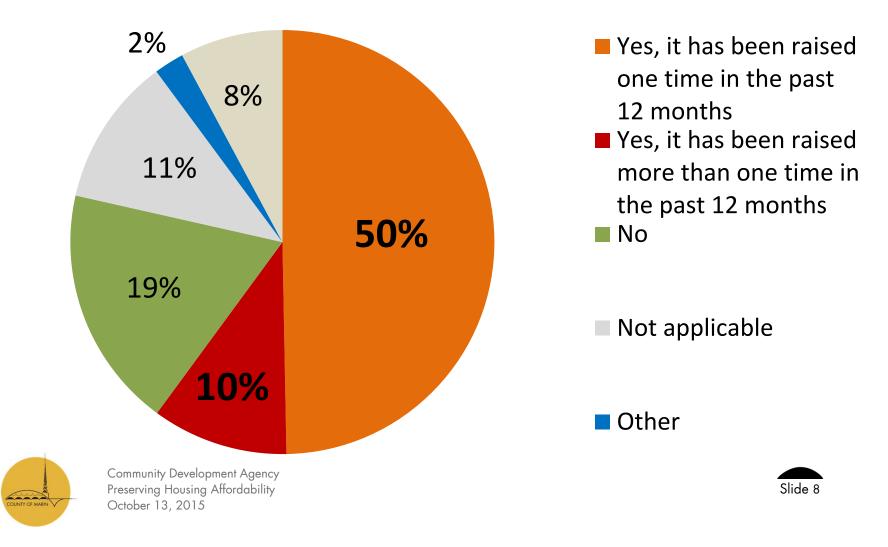
- **4,595** older adults (60+) expected to fall below poverty line in 2015
- More than **20,000** disabled persons in Marin
- **18 percent** of households are low income and paying more than 50% of their income on housing
- **2,500+** households in overcrowded living situations
- 1,300+ persons are homeless and 5,200+ are at-risk of homelessness
- 587 requests for housing crisis assistance received during one-week period in late 2014





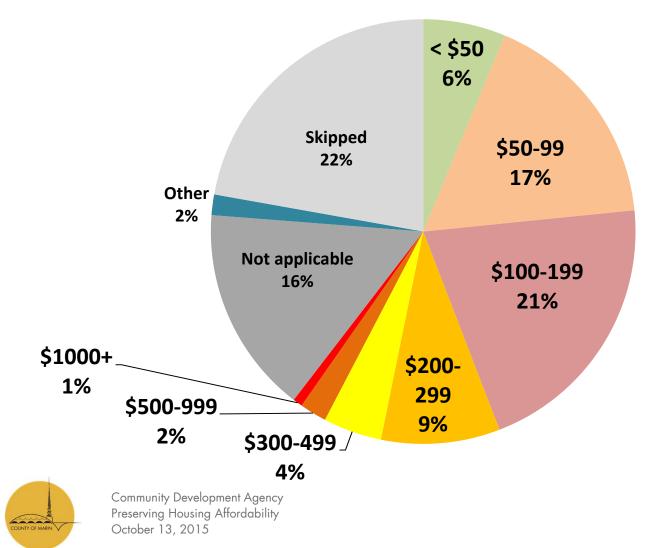
Community Outreach: 2015 Rental Housing Survey – Renter Responses

Q: If you rent, has your monthly rent been raised in the past 12 months?



Community Outreach: 2015 Rental Housing Survey – Renter Responses

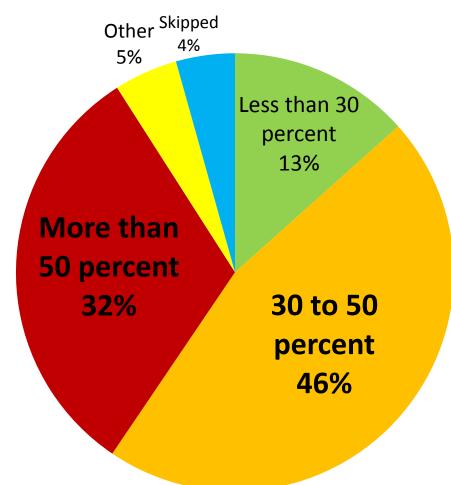
Q: How much did your rent increase per month?





Community Outreach: 2015 Rental Housing Survey – Renter Responses

Q: How much of your income is spent on housing costs (monthly)?







Community Outreach:

2015 Rental Housing Survey – Property Owner/Manager Responses

- **50 (86%)** of respondents indicated that none of their rental units are under rental regulation
- 28 (48%) report that there was no turnover in the past year;
 19 (33%) reported turnover of less than 5 percent
- **28 (48%)** indicate that rents have been raised once or more in the past year
- 14 (20%) already accept Section 8 vouchers; another 12
 (21%) have rents too high to qualify for Section 8 program





Community Outreach: Property Owners & Managers

Small group meeting held September 29, 2015 to discuss challenges in the rental housing market, opportunities and solutions:

- Support: expanding outreach and education for landlords and tenants, second units, landlord incentives, and acquisition/conversion
- Many long-time landlords value long-term stable tenants; choose to keep rents affordable and minimize turnover
- Additional units need to be built to augment available housing stock
- Not in favor of: rent stabilization, just cause for evictions, or source of income protection
- Concern about potential risks with renting to Section 8 tenants
- Next Step: organize community event for landlords with panel discussion and informational booths covering all topics of concern for rental property owners





Existing County Support for Affordable Housing

- Funding for preservation and construction of affordable housing
- Inclusionary housing program
- Jobs/Housing linkage fee
- Single-Family impact fee (>2,000 sq ft)
- Housing overlays
- Incentives for affordable development
- Second unit support
- Condo conversion policy
- Agricultural worker housing
- Landlord/tenant mediation service
- New affordable housing development: 528 units since 1995





Policy Options: Acquisition, Preservation & Conversion

- **1**. Acquisition for preservation & conversion
- 2. Workforce home ownership program
- 3. Incentives





Policy Options: New Construction

- **1**. Second unit regulations
- 2. Promote Room Rentals/"Junior Second Units"
- 3. Second unit amnesty
- 4. Evaluate multi-family zoning
- 5. Tiny home village
- 6. Pre-approved plans for small homes
- 7. Streamlined review
- 8. Below Market Rate (BMR) program
- 9. Housing Overlay Designation (HOD)





Policy Options: Tenant Protections

- **1**. Rent stabilization
- **2.** Just cause evictions
- **3**. Noticing requirements for rent increases/evictions
- **4**. Relocation costs
- **5.** Source of income protection





Acquisition, Preservation & Conversion

- > Preserves affordable housing for existing low income tenants
- Creates new affordable housing opportunities for low income households
- Does not require new development; utilizes existing building and infrastructure
- More cost effective than investing in new development in most cases
- Limited opportunities to apply this strategy due to existing funding
- Requires substantial additional funding to have a significant impact





Incentives

- Significantly preserves and increases the number of housing opportunities available to voucher holders
- Prevents voucher holders from having to move out of the County to utilize their subsidy
- Limited applicability to voucher holders, not others in need of assistance
- Requires additional funding





Workforce Home Ownership Program

- Provides opportunities for local workforce to invest in their community
- > Provides stable housing and security for local workforce
- > Unlikely to help low income workers
- Only helps one moderate (or above) income household at a time
- Requires substantial additional funding to have an impact





Rent Stabilization

- Preserves existing affordable housing opportunities for low and moderate income households
- Allows modest annual rent increases, providing security for tenants and increased return on investment for property owners
- Has the potential to have the most immediate and significant positive impact toward preserving housing affordability in Marin
 - More than 4,000 multi-family rental units in unincorporated Marin
- Can not be applied to multi-family development built after February 1, 1995, or any single-family homes or condominiums
- Rents can increase to market rate after unit is vacated
- May require additional funding and staffing









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