MARIN COUNTY CULTURAL SERVICES COMMISSION

Marin Center, San Rafael, California Minutes of Meeting of Wednesday, July 26, 2017

ROLE CALL

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PRESENT: Chair Marge Bartolini, Commissioners Al Boro, Ann Dickson, Lauren Howard, Nicole Klock, Donna Seager Liberatore and Helen Willms, Director Gabriella C. Calicchio, Fair Manager Charlie Barboni and Administrative Assistant Janet Boddington

ABSENT: Commissioners Madeline Nieto Hope, Scott Rowitz and Sean House; Staff Members Marion Boyd and Libby Garrison

CALL TO ORDER:

The Cultural Services Commissioners convened at the Marin Center at 9:35 am.

REVIEW AGENDA:

The agenda for July 26, 2017 was approved.

AYES: ALL

APPROVAL OF MINUTES:

The minutes of the May 24, 2017 Commission Meeting were approved.

AYES: ALL

PUBLIC COMMENT:

Public Member George Pegelow stated his interest in seeing more musical programming in the VMA; inquired as to vacancies on the Commission.

DIRECTORS REPORT

SF SOLO SERIES:

Through a partnership with Brian Copeland, Marin Cultural Association will produce the Best of SF Solo series in the Showcase Theatre:

- Marga Gomez: Latin Standards, October 8, 2017
- **Brian Copeland: The Jewelry Box**, December 17, 2017
- **Don Reed: E14th Street**, January 28, 2018
- Will Durst: Boomeraging, February 11, 2018
- Brian Copeland: Not A Genuine Black Man, March 4, 2018
- Josh Kornbluth: Love & Taxes, April 15, 2018

FAIR REPORTS:

Director reported on a very successful Fair and reviewed Economic Indicators:

- Increased revenue and attendance
 - ✓ Approximately 26,000 fairgoers on July 3, and 30,000 on July 4
 - ✓ UB40 most popular headliner; Island shutdown with maximum capacity
 - ✓ Director discussed capacity and crowd management with Sheriff's Dept.
- Parking revenues increased and Shuttle use doubled from 2016
- SMART ran one train on three days of the Fair, delivering 500 passengers per day
- Food & Beverage Sale increased by \$200,000

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✓ Ross Valley Players failed Responsible Beverage Service compliance on July 4 and will not participate in the 2018 Fair.

- Fine Art sales combined with the Green Room Gallery sales exceeded \$54,000.
- Sponsorship budget was \$150,000, and \$152,443 was reached.
- In-kind sponsorships fluctuate from year to year, as donors' gift amount estimates change.
- The weather and headliners are strong indicators for success as is the day in which the 4th of July falls
- The Fine Arts, Crafts & Photography juried show and the Exhibit on the Summer of Love theme were fantastic and rivaled some of the best exhibits in Bay Area Museums.
- Marin Cultural Association's Wine and Beer Garden's net profits are kept in a restricted Fair Fund in the MCA budget. These funds can only be used to support the Fair.

COMMISSIONERS OBSERVATIONS:

- Commissioner Seager Liberatore enjoyed the sheep herding, bonsai and cake decorating.
- Commissioner Dickson commented on the Fair Team and Department Staff, as well as Security staff.
- Commissioner Howard made comments and suggestions for the Poetry Area.
- Commissioner Boro suggested that everyone come five days prior to the fair next year to see the colorful and creative transformation that takes place in the Exhibit Hall and on the fairgrounds.
- Commissioner Willms commended the ease of process with dropping off and picking up fair entries.
- Commissioner Dickson suggested a traffic director on Civic Center Drive as the fair closes each night, a phone charging station and a method for filling seats on the raised platform in the Pavilion.

OTHER:

- The Holiday Art Show in the Green Room Gallery will be held for eight days this year.
- Local Photographer Gail Pierce currently has featured iPhonography works exhibited in Friends of Marin Center room; Artist Reception to be held next week.
- The Bartolini Gallery will showcase an exhibit celebrating the 200th anniversary of the San Rafael Mission opening on September 7.
- Director distributed the Board and Commission Code of Ethics; discussion followed.
- Chair Bartolini expressed thanks to staff, Commissioners and volunteers in a written document (attached).
- Commissioners expressed interest in working the front desks next year to greet visitors during the Fair.
- Strategic Plan Meeting 8/11/2017
- County wide Art and Culture Plan 8/24/2017
- Arts in Parks Email reminder will be sent; Round-about centerpiece discussion.
- Director was positively featured in the Best of Marin issue of Marin Magazine. The publicity will be useful for raising funds for MCA.
- Founders Circle contribution was again explained and participation was encouraged amongst Commissioners.